



Courtroom Strategies: Leading Lawyers on Preparing for a Case, Arguing Before a Jury, and Questioning Witnesses (Inside the Minds)

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Courtroom Strategies is an authoritative, insider's perspective on key strategies for attorneys litigating a case before a judge or jury. Featuring partners from law firms around the nation, these experts guide the reader through the crucial elements of a trial and offer advice on how to approach each element. These top lawyers give tips on using a common theme throughout the case, taking the right approach to opening statements and closing arguments, and strategically presenting information to a jury, including appropriate uses of visual and technological aids. From preparing your witnesses to take the stand to cross-examining hostile witnesses and questioning experts, these authors explain important issues in interactions with witnesses and offer advice on how to avoid common mistakes. Additionally, these authors discuss the client's role during the trial, describe over-used strategies, and offer advice to younger attorneys on how to gain experience in the courtroom. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced lawyers offer up their thoughts around the keys to navigating this exciting and challenging field.

Inside the Minds provides readers with proven business intelligence from C-Level executives (Chairman, CEO, CFO, CMO, Partner) from the world's most respected companies nationwide, rather than third-party accounts from unknown authors and analysts. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession or topic is headed and the most important issues for the future. Through an exhaustive selection process, each author was hand-picked by the Inside the Minds editorial board to author a chapter for this book.

Chapters Include:

1. Charles M. Baum, Member, Dykema Gossett PLLC Persuasive Strategies: Pleading Your Case to Judges and Juries
2. Peter Bennett, President, The Bennett Law Firm PA A Strategic Approach to Employment Cases in the Courtroom
3. Allison D. Cato, Former Partner, Procopio, Cory, Hargreaves & Savitch LLP Critical Success Factors, Control and Thorough Preparation
4. Bartholomew Dalton, Partner, Dalton and Associates PA Courtroom Strategies in Medical Malpractice Cases
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